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**Turn to reveal** 

LARGE BY POTENTIAL

### 5 Year Rewind: 2019 vs 2024



### **New Thresholds**

2019

	Rank	Scrip Name	Avg. Total Market Cap (Rs. Cr.)		
Large Cap	1	Largest Large Cap Company	8.1 Lakh		
	100	Smallest Large Cap Company	28.92 K		
Mid Cap	101	Largest Mid Cap Company	27.45 K		
	250	Smallest Mid Cap Company	8.8 K		
Small Cap	251	Largest Small Cap Company	8.8 K		
	500	500 <sup>th</sup> Small Cap Company	2.3 K		

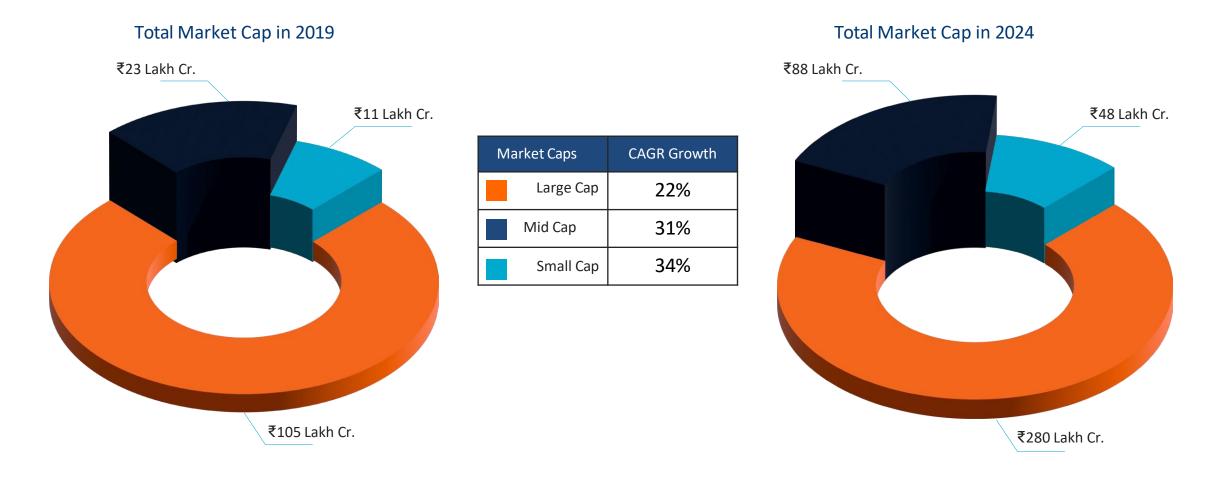
#### 2024

	Rank	Scrip Name	Avg. Total Market Cap (Rs. Cr.)	
Large Cap	1	Largest Large Cap Company	18.97 Lakh	
	100	Smallest Large Cap Company	1.0 Lakh	
Mid Cap	101	Largest Mid Cap Company	99.5 K	
	250	Smallest Mid Cap Company	33.2 К	
Small Cap	251	Largest Small Cap Company	32.8 K	
	500	500 <sup>th</sup> Small Cap Company	11.3 K	

Smallest small cap's market cap in 2024 exceeds Largest small cap of 2019

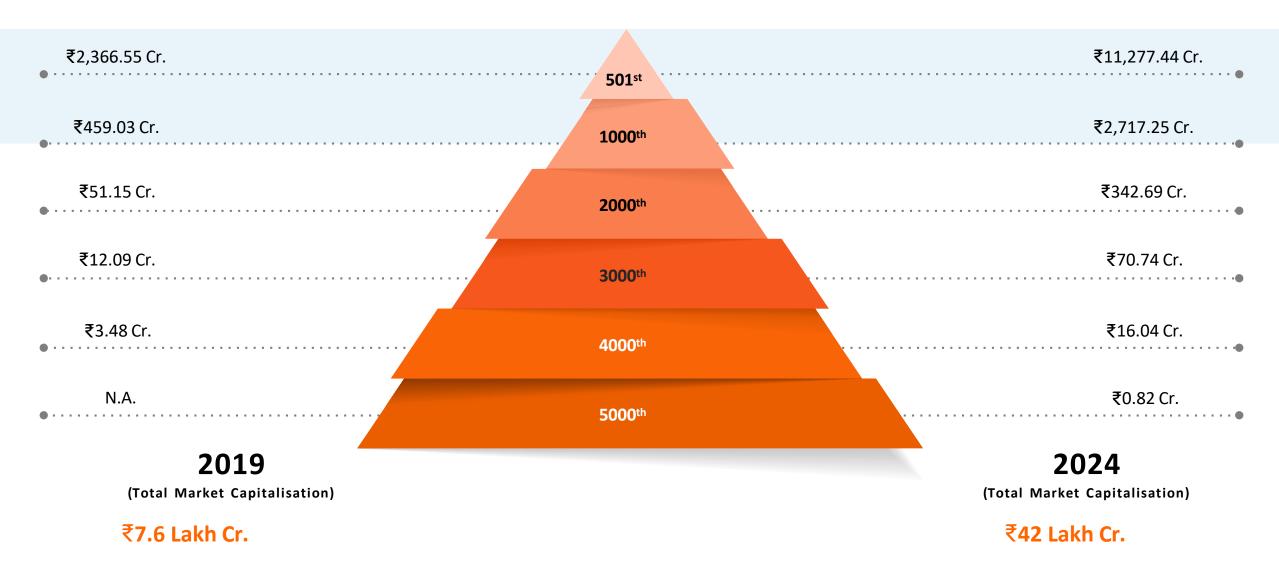
Latest Data as on 31<sup>st</sup> December 2024, Source: AMFI Market Capitalization as on 31<sup>st</sup> December 2024 & 30<sup>th</sup> June 2019, The sector(s)/stock(s)/issuer(s) mentioned do not constitute any research report/recommendation of the same and the Fund may or may not have any future position in these sector(s)/stock(s)/issuer(s). The industry classification is as per AMFI categorization

## **Growth in Market Caps**



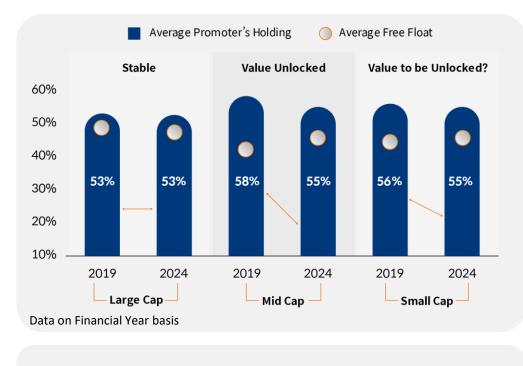
The mid & small cap space registered a higher growth in last 5 years

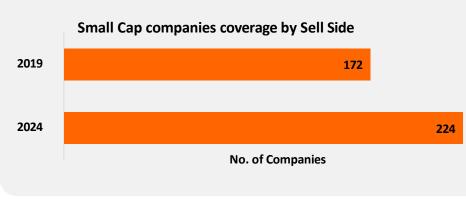
### **Beyond 500: Sea of Opportunities**



Latest Data as on 31<sup>st</sup> Dec 2024, Source: AMFI Market Capitalization as on 31<sup>st</sup> Dec 2024 & 30<sup>th</sup> June 2019 Market cap of 501st, 1000th and so on companies as on 30th June 2019 & 31st Dec 2024

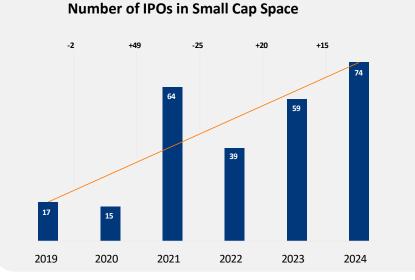
### Liquidity & Skin in the Game



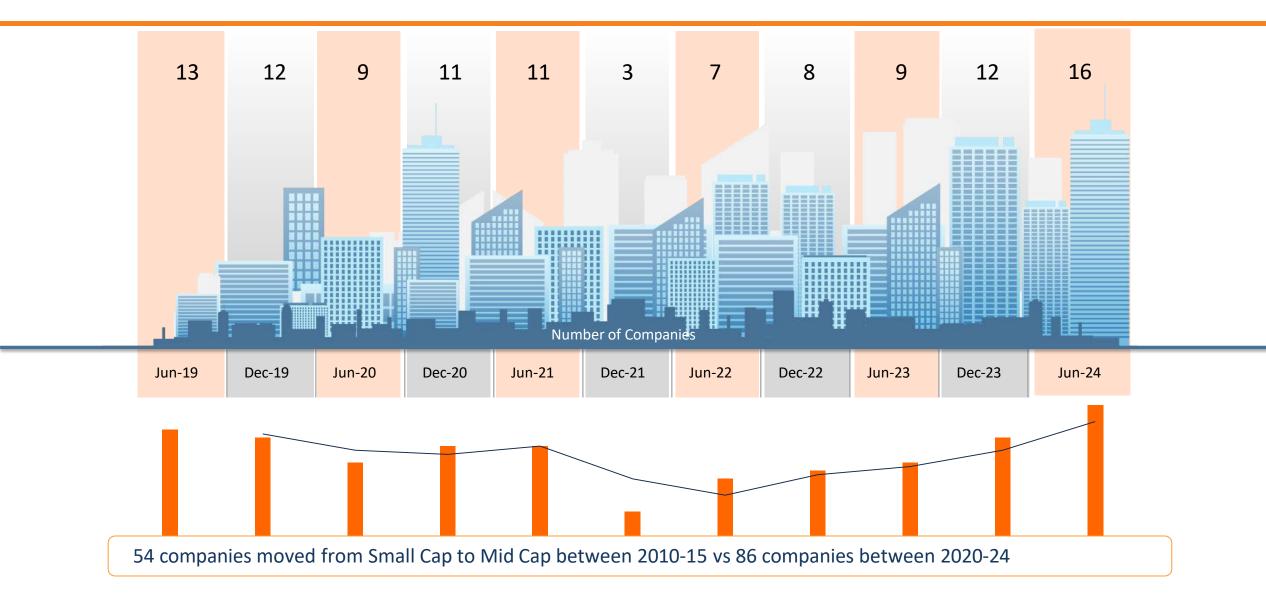


Source: Mirae Asset Internal Research, Bloomberg, Data as on 31<sup>st</sup> Dec 2024





### Trend in Upgradation from Small to Mid Caps



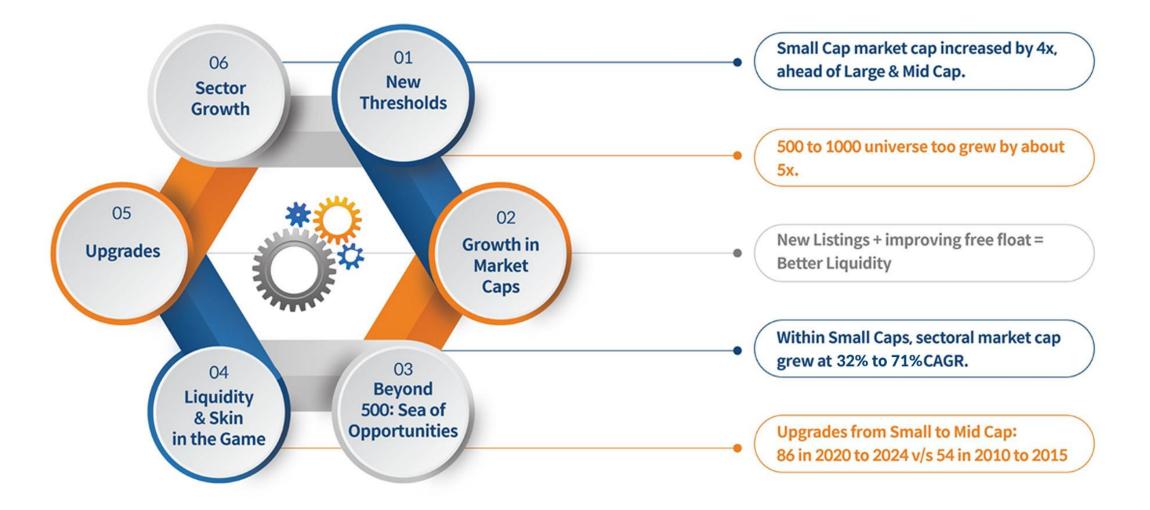
Source: Mirae Asset Internal Calculation, AMFI Market Capitalization as on 30<sup>th</sup> June 2024, Latest Data as on 31<sup>st</sup> Dec 2024. Disclaimer: The industry classification is as per AMFI categorization

### **Growth of Sectors within Small Cap Space**

	2019		2024
	Market Cap (in ₹Cr.)	CAGR	Market Cap (in ₹Cr.)
Telecom (Services)	3,424	71%	49,885
Oil & Gas	7,241	55%	64,843
Aerospace & Defence	6,899	50%	51,849
IT - Services	11,085	47%	76,003
Commercial Services & Supplies	16,085	41%	88,154
Healthcare Services	34,478	35%	152,930
Leisure Services	32,553	32%	129,000
Consumer Durables	66,881	32%	264,715
Industrial Products	131,037	25%	403,504

CAGR: Compounded annual growth rate. Latest Data as on 31<sup>st</sup> Dec 2024, Source: AMFI Market Capitalization as on 31<sup>st</sup> Dec 2024 & 30<sup>th</sup> June 2019. Disclaimer: The sector(s)/stock(s)/issuer(s) mentioned in this image do not constitute any research report/recommendation of the same and the Fund may or may not have any future position in these sector(s)/stock(s)/issuer(s). The industry classification is as per AMFI categorization

### **5 Year Rewind: Summary**



## Why Small Cap Now?

WHY SMALL CAPS?  $\bigcirc$ 

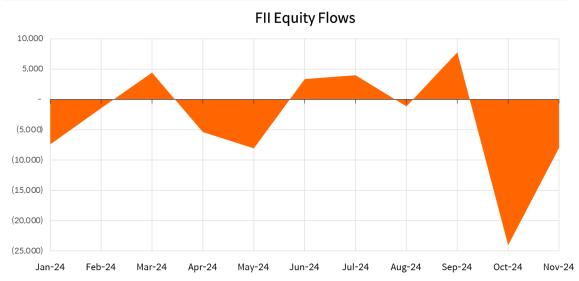
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WHY

SMALL NOW?

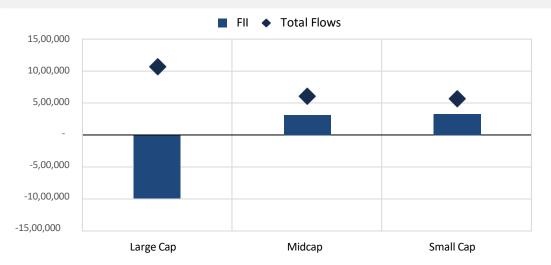
WHY SMALL CAPS?

### **Foreign Institutional Investors: Rebalancing Portfolios?**



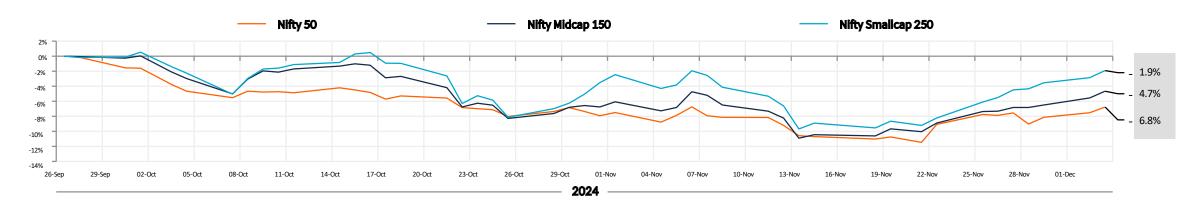
#### In 2024, mid Sept-24 to Nov-24, saw maximum FII outflows

#### On a closer look, Large Cap saw maximum outflows while Mid & Small caps saw inflows.



Indices Used: NSE100: Nifty 100 Index, Mid Cap 150: Nifty Mid C ap 150 Index, Small Cap 250: Nifty Small Cap 250 Index. The data shown above pertains to the Index. Past performance may or may not sustain in future. Data from 01 Jan 2024 to 30 Nov 2024. FII: Foreign Institutional Investors.

#### During same time period, Small caps saw least drawdown in returns!



### **Small Caps: Maximum Industry Representation**

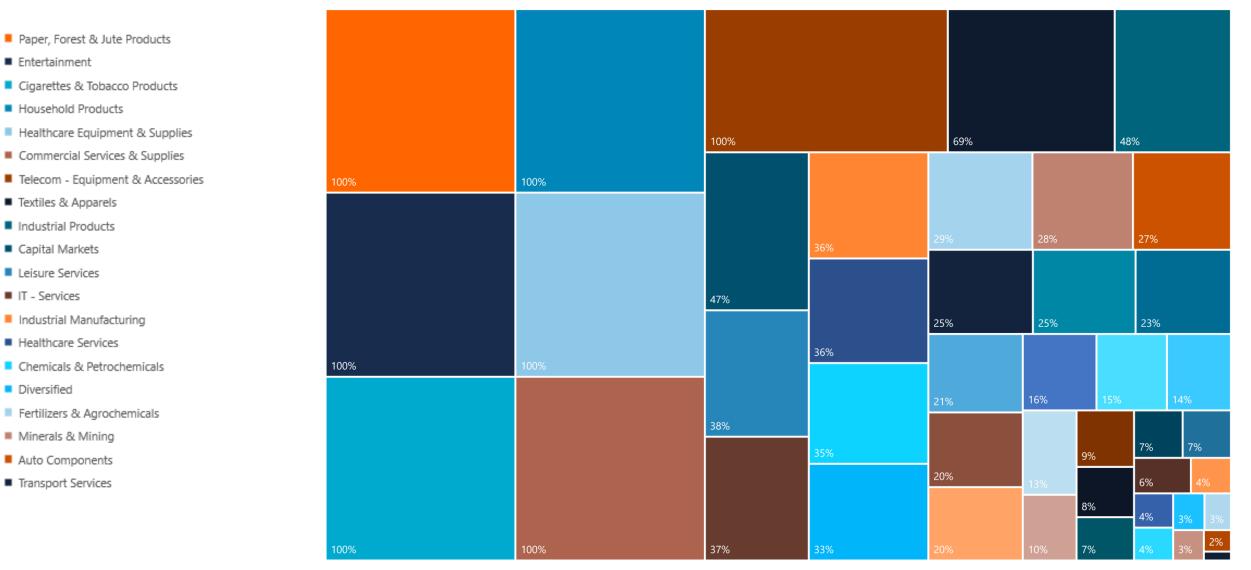
AMFI Industry Classification of Nifty 500 Index Companies

	Macro Economic Sector	Sector	Industry	Basic Industry
Large Cap	11	17	33	51
Mid Cap	12	19	39	71
Small Cap	12	21	44	95
Total	12	21	51	124

Range	Examples of Industry distribution among market caps	Weightage (in %)			
		Large Cap	Mid Cap	Small Cap	
	Paper, Forest & Jute Products	0%	0%	100%	
	Entertainment	0%	0%	100%	Niche ses
	Cigarettes & Tobacco Products	0%	0%	100%	ility of Nich Businesses
100%	Household Products	0%	0%	100%	Availability of Niche Businesses
to 60%	Healthcare Equipment & Supplies	0%	0%	100%	
	Telecom - Equipment & Accessories	0%	0%	100%	
	Textiles & Apparels	0%	31%	69%	
60%	Industrial Products	24%	28%	48%	
	Capital Markets	0%	53%	47%	
	Leisure Services	0%	62%	38%	
to 30%	IT - Services	0%	63%	27%	
	Industrial Manufacturing	0%	64%	36%	
	Healthcare Services	0%	64%	36%	
	Fertilizers & Agrochemicals	0%	71%	29%	
30% & Below	Minerals & Mining	0%	72%	28%	SS
	Auto Components	23%	50%	27%	wnes
	Transport Services	56%	18%	25%	Lesser Skewness
	Pharmaceuticals & Biotechnology	49%	29%	21%	esser
	Insurance	76%	18%	0%	Ľ
	Oil	80%	20%	0%	

Source: AMFI Market Capitalization as on 31<sup>st</sup> Dec 2024, Data as on 31<sup>st</sup> Dec 2024. The sector(s)/stock(s)/issuer(s) mentioned in this image do not constitute any research report/recommendation of the same and the Fund may or may not have any future position in these sector(s)/stock(s)/issuer(s).

### **Small Caps: Presence of 44 Industries**



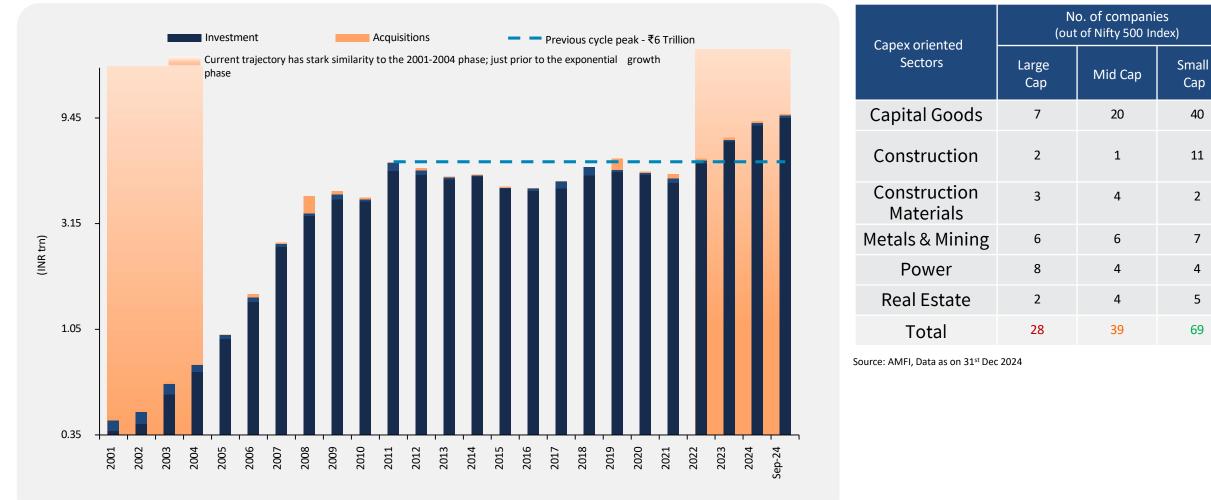
Source: AMFI Market Capitalization as on 31st Dec 2024, Data as on 31st Dec 2024. Index Used: Nifty 500 Index, The industry classification is as per AMFI categorization

### **Small Caps: 36 Unique Basic-Industries**



Source: AMFI Market Capitalization as on 31st Dec 2024, Data as on 31st Dec 2024

### **Potential revival of Capex cycle**



Source: ICICI Securities, Data on Financial year basis, Latest Data as on 31st Dec 2024

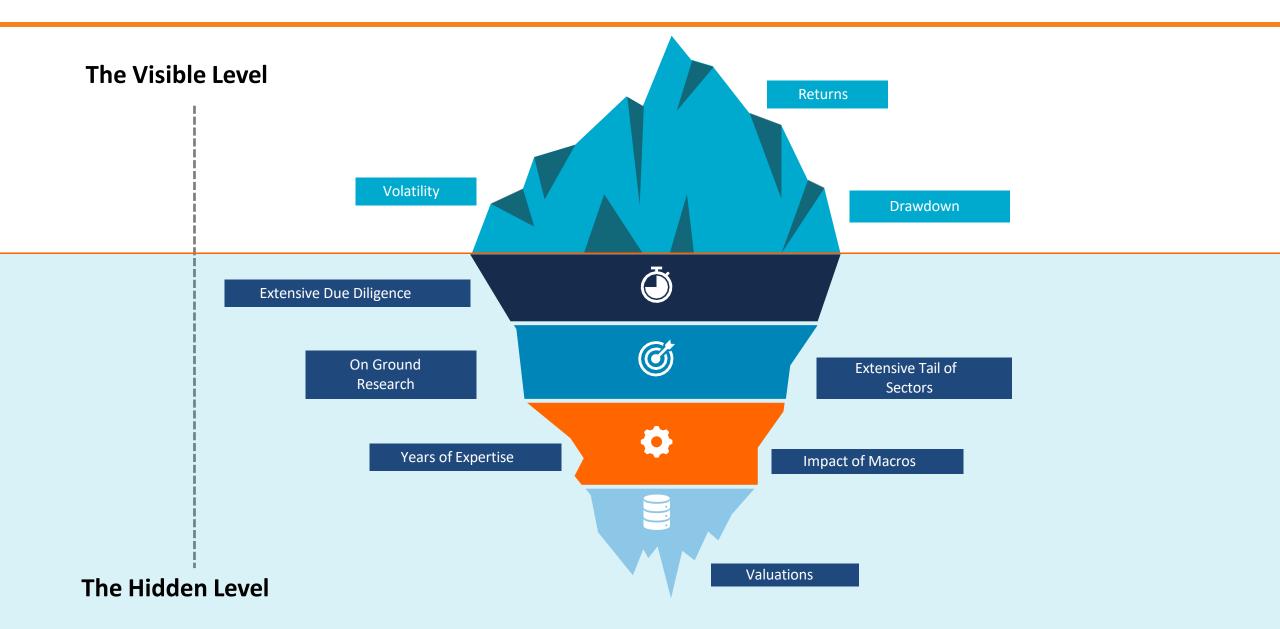
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#### **Investment Opportunities : Valuation View**

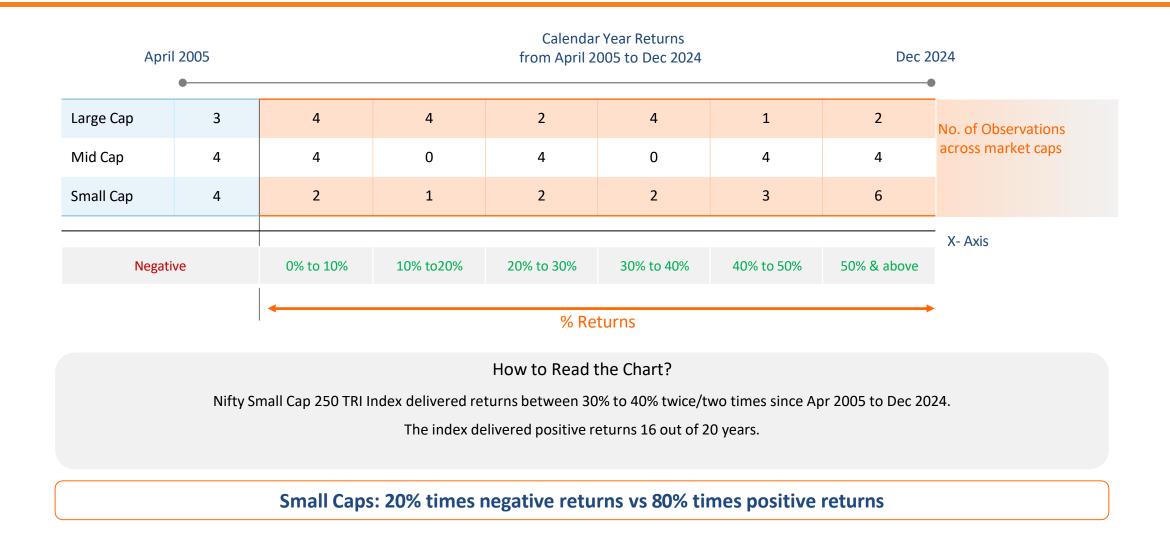
1Y Fwd PE (x) of Large, Mid & Small Cap Indices NSE 100 — Midcap 150 — Small cap 250 Earning per 5Y CAGR FY19 FY24 FY26e Share (EPS) FY19 – FY24 Nifty Large 35.0 472 952 1167 15% Cap 100 Nifty Premium: 182 603 693 27% Mid Cap 150 11.9 25.0 Nifty Small 24.9 121 495 736 33% Cap 250 Premium: 5.1 19.8 15.0 

Case for Small Caps: Relatively higher Earnings & Moderate Valuations

### Small Caps: What you see is tip of the Iceberg!



### **Potential Long Term Wealth Creator**



Source: Mirae Asset Internal Research Bloomberg, Data as on 31st Dec 2024, Indices used: Largecap: Nifty 100 Index, Midcap: Nifty Midcap 150 Index, Small Cap: Nifty small cap 250 Index, Past performance may or may not sustain in future

### Staggered way to unlock long-term potential

#### Index movement of Nifty Small Cap 250 - TRI

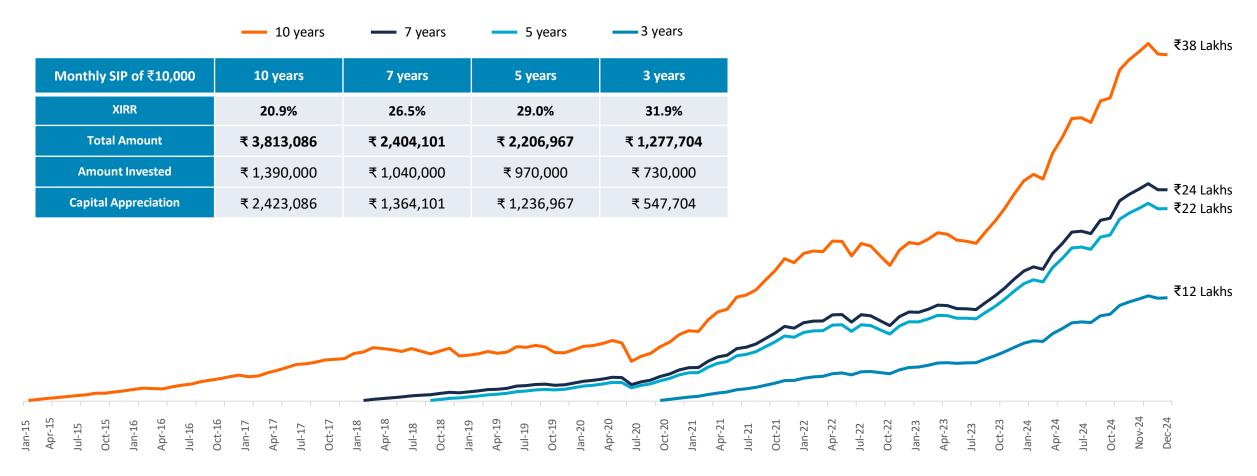


Source: Mirae Asset Internal Research Bloomberg, Data as on 31st Dec 2024, Indices used: Midcap: Nifty Midcap 150 Index, Small Cap: Nifty small cap 250 Index. Illustration assumption: SIP being done at the start of every month. XIRR: Extended Internal Rate of Return. Past performance may or may not sustain in future

### Staggered way to unlock long-term potential: SIP

#### Back Tested: Above 20% returns across time periods

Index used: Nifty Small Cap 250 TRI



Source: Mirae Asset Internal Research Bloomberg, Data as on 31<sup>st</sup> Dec 2024, Indices used: Midcap: Nifty Midcap 150 Index, Small Cap: Nifty small cap 250 Index. Illustration assumption: SIP being done at the start of every month. Past performance may or may not sustain in future



# Invest In Mirae Asset Small Cap Fund

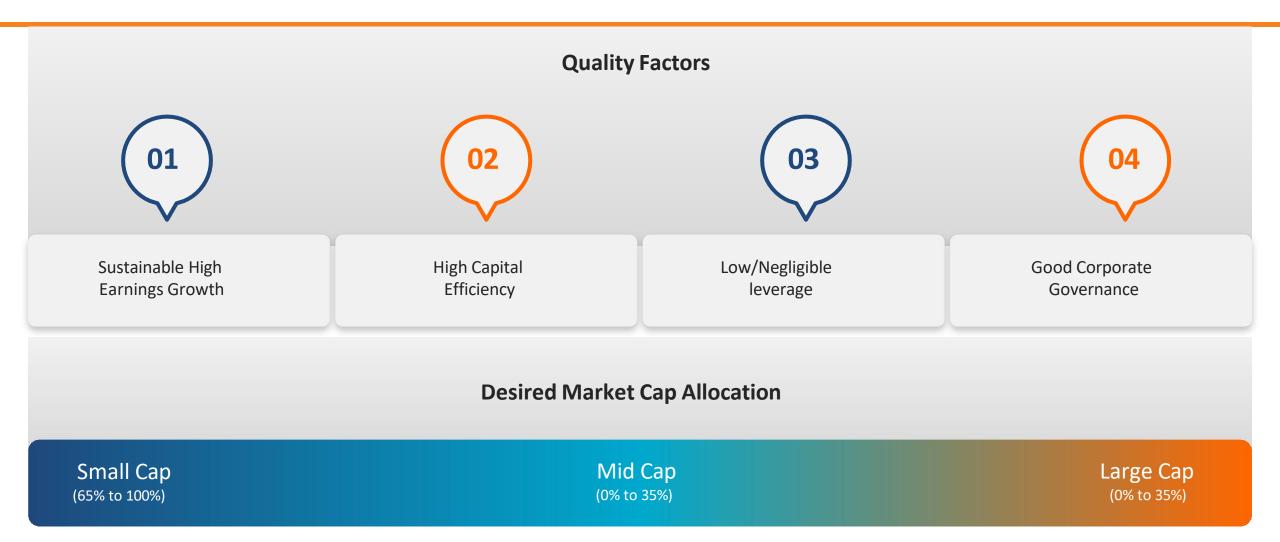
(An open-ended equity scheme predominantly investing in small-cap stocks)

NFO Start Date: 10<sup>th</sup> January 2025 NFO End Date: 24<sup>th</sup> January 2025 Scheme re-opens for continuous Sale and Repurchase on: 03<sup>rd</sup> February 2025

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

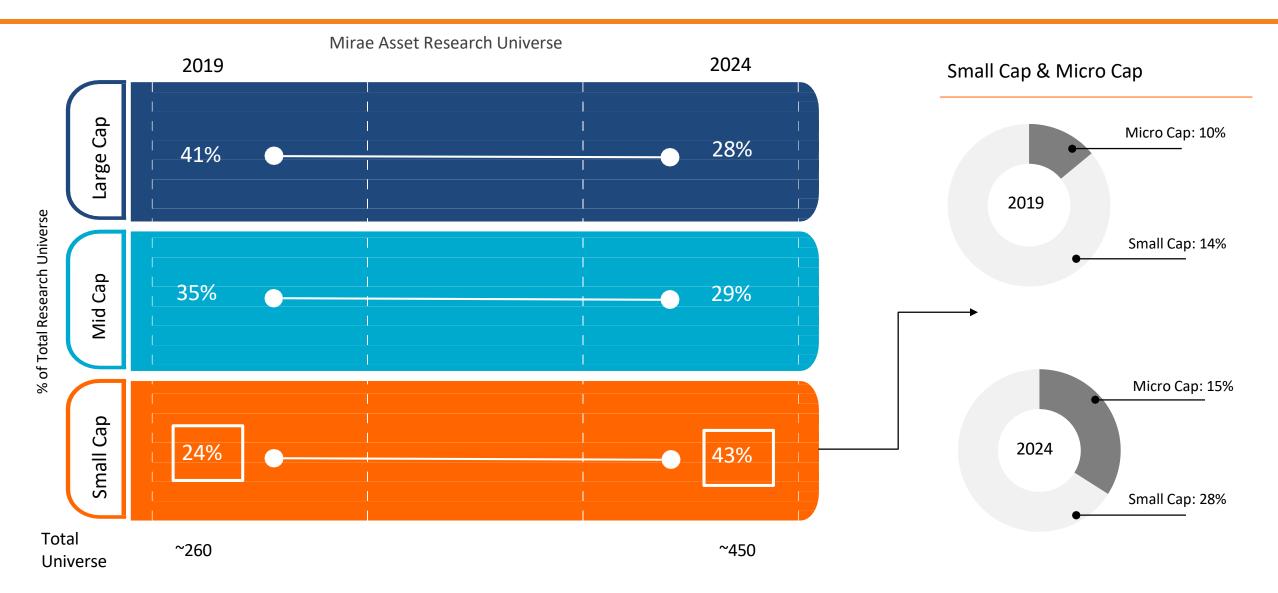
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### **Portfolio Construction**



Investment strategy stated above may change from time to time without any notice and shall be in accordance with the strategy as mentioned in the Scheme Information Document. Allocations mentioned on this slide are as per our current proposed strategy. This may change in future depending on market opportunities and fund manager views and would be subject to SID limits. The SID limits of market capitalization shall prevail at all points in time. As per SID, 65% minimum allocation in small cap stocks

### **Mirae Asset's Research Journey**



# A few examples of bottom's up picking of Small Caps





### Automobile and Auto Components

#### **Company Description**

One of the manufacturers of lead acid batteries for industrial and automotive applications in India's storage battery industry. In FY24, the automotive battery contributed ~67% of its overall revenue, while the industrial battery contributes ~29%. Also, the new energy business contributed ~4% of the overall revenue. The company has nine manufacturing plants.

- While the industry structure remains largely a duopoly, the company has emerged as a formidable challenger to leader.
- Over FY14-24, it clocked a CAGR of 13% in net sales and 9% in PAT, exceeding that of the leader.
- This was driven by a combination of technological innovation (first to introduce maintenance-free, factory-charged, extended-warranty batteries), witty advertising, and a unique distribution model (franchise-based), supported by operational efficiency-led competitive pricing.
- With steady growth in its base business, a rising focus on the new energy domain, the merger of related businesses at fair value, a healthy net cash-positive balance sheet, and attractive valuations, we anticipate positive long-term prospects





#### **Company Description**

One of the manufacturers of Grey & White Cement, globally, with a total white cement capacity of 1.20mtpa and wall putty capacity of 1.2mtpa. Sold across 43 countries around the globe and the company has an international presence with two subsidies.

- Strategically expanding capacity using a balanced approach of improving the regional mix, lowering capex, and ensuring an adequate spread of integrated and grinding units.
- The company's cost structure has improved with continuous capacity expansion and upgrade works, which helped to reduce energy consumption, optimise logistics costs and drive positive operating leverage.
- Further, the company has initiated various cost saving initiatives, including an increase in green power share and thermal substitution rate and a reduction in lead.





### Automobile and Auto Components

#### **Company Description**

A prominent tyre manufacturer in India, producing tyres, tubes, and flaps for various automotive segments. The company operates six advanced manufacturing facilities across India and boasts an extensive network of over 55K touchpoints and collaborates with more than 50 OEMs.

- The company has placed a strong emphasis on effective marketing and branding (~2.0 to 2.5% of sales) for its products.
- To position its products competitively, it has developed creative advertising campaigns based on research and consumer insights and has invested in innovative marketing programmes.
- Management identified the 2W, Passenger Car, and OTR (truck/off-road) tire segments as strategic focus areas very early on, given their abilities to boost margin.
- Revenue contribution from these focus areas has surged over the years (to 62% in FY24 from mere 20% in FY10). This is also reflected in the market share gain.
- Further, recently it has ramped up its presence in EVs with a current market share of 30% in 2Ws and 20% in PVs.





### **Healthcare Services & Hospitals**

#### **Company Description**

One of the corporate healthcare groups in South India, with 12 multi-speciality hospitals having an aggregate capacity of 4,600 beds, ~2 times more than the second-largest hospital player in the region. The company has created a strong regional leadership in the South India healthcare market through its clinical excellence in 40 specialties, affordable pricing model, and low financial leverage approach to both organic and inorganic expansions, which has resulted in lower capex per bed vs. industry average.

- The company built a strong brand largely through word-of-mouth, backed by its solid clinical and operational track record. The company expanded initially with four greenfield projects and later accelerated growth through acquisitions.
- Successful turnaround of acquired assets and improved mix to drive average revenue per operating bed.
- For future prospects, untapped markets like Bangalore, Mumbai, and Kerala present an attractive opportunity to add large-format comprehensive hospitals (>300 beds at a single location).





### Scheme Details



**NFO** Period 10<sup>th</sup> January 2025 to 24<sup>th</sup> January 2025



Benchmark Nifty Small Cap 250 TRI



Minimum Investment during **NFO** Period

Rs. 5000/- (in multiples of Rs.1/thereafter on continuous basis)



**SIP** Amount Rs. 99/- and in multiples of Re.1/thereafter



#### **Plan & Options**

Plans - Regular Plan and Direct Plan. Options - Growth Option & Income Distribution cum Capital Withdrawal option (IDCW) - Payout & Reinvestment option



#### Type of Scheme

An open-ended equity scheme predominantly investing in small cap stocks

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#### Post New Fund Offer

Minimum Additional Purchase Amount -Rs.1000/- and in multiples of Rs.1/- thereafter.

Scheme Code MIRA/O/E/SCF/24/10/0075



Taxation Equity

#### Exit Load NIL\*



#### **Fund Manager**

Mr. Varun Goel Mr. Siddharth Srivastava (Dedicated Fund Manager for Overseas Investments)

\* I. For investors who have opted for SWP under the plan:

a) 15% of the units allotted (including Switch-in/STP - in) on or before completion of 365 days from the date of allotment of units: Nil.

b) Any redemption in excess of such limits in the first 365 days from the date of allotment shall be subject to the following exit load: (Redemption of units would be done on First In First Out Basis (FIFO): - If redeemed within 1 year (365 days) from the date of allotment: 1% of the applicable NAV -If redeemed after 1 year (365 days) from the date of allotment: NIL.

II. Other Redemptions: For Investors who have not opted for SWP under the plan (including Switch out, STP out):

-If redeemed within 1 year (365 days) from the date of allotment: 1%

-If redeemed after 1 year (365 days) from the date of allotment: NIL

### **Disclaimers**

Statutory Details: Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

The information contained in this document is compiled from third party and publicly available sources and is included for general information purposes only. There can be no assurance and guarantee on the yields. Views expressed by the Fund Manager cannot be construed to be a decision to invest. The statements contained herein are based on current views and involve known and unknown risks and uncertainties. Whilst Mirae Asset Investment Managers (India) Private Limited (the AMC) shall have no responsibility/liability whatsoever for the accuracy or any use or reliance of such information. The AMC, its associate or sponsors or group companies, its Directors or employees accepts no liability for any loss or damage of any kind resulting out of the use of this document. The recipient(s) before acting on any information herein should make his/her/their own investigation and seek appropriate professional advice and shall alone be fully responsible/liable for any decision taken on the basis of information contained herein. Any reliance on the accuracy or use of such information shall be done only after consultation to the financial consultant to understand the specific legal, tax or financial implications.

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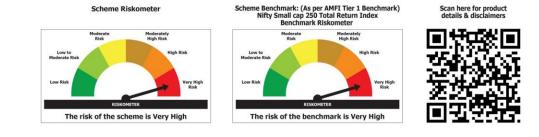
#### PRODUCT LABELLING

Mirae Asset Small Cap Fund (An open-ended equity scheme predominantly investing in small cap stocks. is suitable for investors who are seeking\*

- Long-term capital appreciation
- Investment predominantly in equity and equity-related instruments of small-cap companies

\*Investors should consult their financial advisors if they are not clear about the suitability of the product.

The above product labelling assigned during the New Fund Offer (NFO) is based on internal assessment of the scheme characteristics or model portfolio and the same may vary post NFO when the actual investments are made.



#### Please consult your financial advisor or mutual fund distributor before investing

## For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: <u>www.miraeassetmf.co.in</u>

#### Mutual fund investments are subject to market risks, read all scheme related documents carefully.